



COMPONENTS FOR INDUSTRY

LLC «CFI»

**EXPERT IN THE FIELD OF PROTECTION OF EQUIPMENT,
INDUSTRIAL DAMPING.**

RUSSIAN MANUFACTURER OF GAS SPRINGS.

Saint-Petersburg

2019



THE HISTORY OF THE BUSINES

- | | |
|-----------------------|---|
| 2007 year | -creation of the company. |
| 2007-2019 year | -delivery of components for industry. |
| 2008 year | -the first engineering project. |
| 2009 year | -the start of production of customized, equipment accessories. |
| 2010 year | -the start of own production of technological equipment. |
| 2011 year | -the distribution of ASM GmbH in Russia. |
| 2012 year | -the representative of MISUMI EUROPE in Russia. |
| 2012-2019 year | -the establishment of a regional agency network |
| 2013 year | -the distribution of P.E.I. S.r.l. in Russia. |
| 2013 year | -the distribution of ROLL-VEN™ S.p.A. in Russia. |
| 2014 year | -participation in Industry meeting «St. Petersburg Technical Fair». |
| 2015 year | -company rebranding - LLC CFI |
| 2015-2018 year | -the Metalloobrabotka International Exhibition is a Russian mega project giving guidelines for the development of the Russian machine-tool industry. |
| 2016 year | -established company importer. |
| 2017 year | -the distribution of Fuji Latex Co., Ltd. in Russia. |
| 2018 year | -start of own production of gas springs |
| 2018 year | -the distribution of AZ Pneumatica S.r.l. in Russia. |

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2019



THE STRUCTURE OF THE COMPANY

- ☐ **SALES DEPARTMENT**
 - ☐ **COMPONENTS**
 - ☐ **CUSTOMIZED EQUIPMENT, ACCESSORIES**
 - ☐ **PROJECTS**
- ☐ **MANUFACTURING DEPARTMENT**
 - ☐ **METAL CONSTRUCTION (OWN PRODUCTION)**
 - ☐ **GAS SPRING PRODUCTION (OWN PRODUCTION)**
 - ☐ **CUSTOMIZED TECHNOLOGICAL EQUIPMENT (CONTRACT).**
 - ☐ **HIGH-PRECISION PRODUCTS (CONTRACT).**
 - ☐ **INSTALLATION & SERVICE WORK .**
- ☐ **ENGINEERING DESIGN DEPARTMENT**
- ☐ **PURCHASING DEPARTMENT**
- ☐ **IT DEPARTMENT**



ACTIVITIES OF THE COMPANY

- ☐ **DELIVERY OF SPARE PARTS**
 - ☐ **ACTIVE PROMOTION OF THE PARTNERS PRODUCTS**
 - ☐ ASM GmbH
 - ☐ Weforma Dämpfungstechnik GmbH
 - ☐ HAHN-Gasfedern GmbH
 - ☐ P.E.I. S.r.l.
 - ☐ ROLL-VEN™ S.p.A.
 - ☐ Interroll Fördertechnik GmbH
 - ☐ AirCom Pneumatic GmbH
 - ☐ AZ Pneumatica S.r.l.
 - ☐ ID Insert Deal Srl
 - ☐ BST International GmbH
 - ☐ Zhenan Welding Gun Corporation
 - ☐ Samkook Industrial Co., Ltd.
 - ☐ CONTROLLI S.r.l.
 - ☐ **SELECTION AND SUPPLY OF INDUSTRIAL COMPONENTS**
- ☐ **ENGINEERING PROJECTS**
 - ☐ **SOLVING OF TECHNOLOGICAL TASKS OF THE CUSTOMERS**
- ☐ **MANUFACTURING**
 - ☐ **INTERSHOP METAL CRATIS**
 - ☐ **NON-STANDARD EQUIPMENT**

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2019

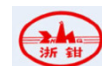


DELIVERY OF COMPONENTS

- ☐ POSITION SENSORS
- ☐ SHOCK ABSORBERS
- ☐ ROLLS
- ☐ DRUM MOTORS & ROLLS
- ☐ INDUSTRIAL GUARD
- ☐ GAS SPRINGS
- ☐ VIDEO INSPECTION SYSTEMS
- ☐ ENERGY CHAIN CABLE CARRIERS
- ☐ GAS REGULATORS
- ☐ PNEUMATIC, HYDRAULIC, VACUUM
- ☐ WELDING EQUIPMENT, BALANCERS
- ☐ MECHANICAL COMPONENTS
- ☐ ACTUATORS



Weforma



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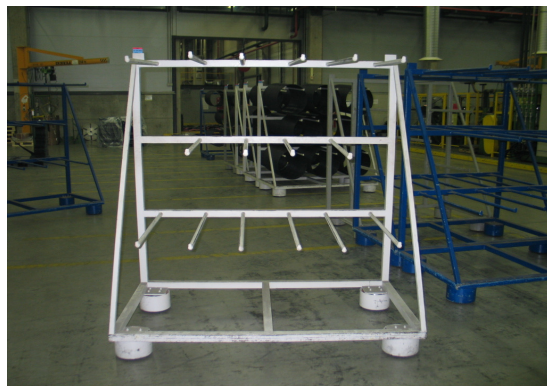
RUSSIAN MANUFACTURER OF GAS SPRINGS



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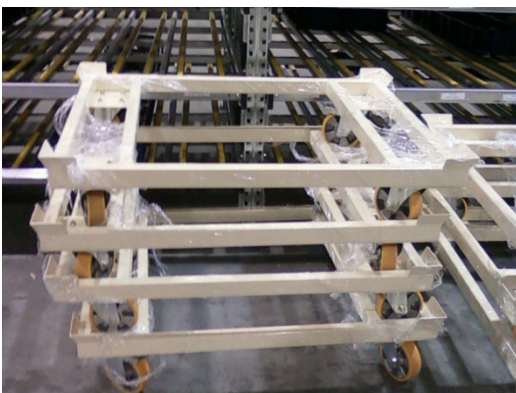
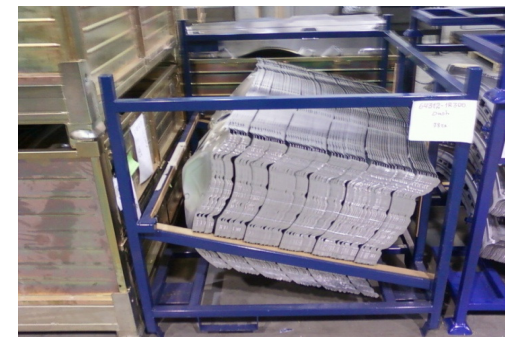
MANUFACTURING



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MANUFACTURING



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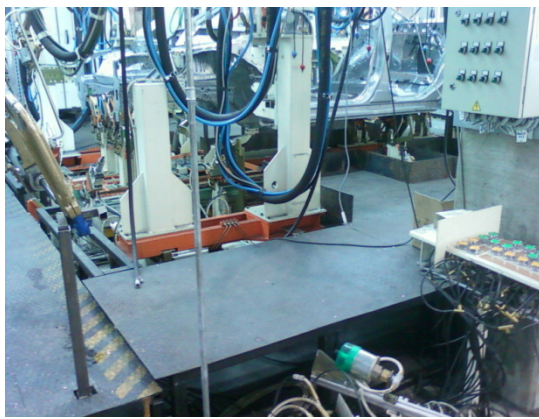
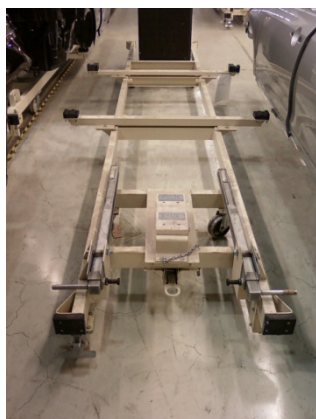
ENGINEERING PROJECTS



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ENGINEERING PROJECTS



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SALSES' PROMOUTION NETWORK

☐ **CENTRAL OFFICE SAINT-PETERSBURG**

☐ **THE REGIONAL AGENTS**

☐ **MOSCOW**

☐ **KALUGA**

☐ **NABEREZHNYE CHELNY**

☐ **VORONEZH**

☐ **KRASNOYARSK**

☐ **OMSK**

☐ **PERM**

☐ **UFA**

☐ **VOLGOGRAD**

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MARKETING “CFI” IN RUSSIA

- ☐ **COMMERCIAL IN YANDEX AND GOOGLE (THE TOP 10)**
- ☐ **PRODUCTION OF GAS SPRINGS FOR 1 DAY (FREE DIMENSIONS)**
- ☐ **STOCK PROGRAM – COUPLINGS, CHAIN, BALANCING, WIPERS**
- ☐ **PARTICIPATION IN INDUSTRY MEETING**
- ☐ **ARTICLES AND COMMERCIAL IN SPECIALIZED TECHNICAL JOURNALS**
- ☐ **PERSONAL PRESENTATIONS IN THE TERRITORY OF CLIENTS ACROSS ALL RUSSIA**
- ☐ **CORPORATE IT-PROGRAM OF SUPPORT IN SALES**
- ☐ **REGULAR TECHNICAL TRAINING FOR STAFF**



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